



Curly Tales



Edition 15, November 2003

Company Information

This will be the last Curly Tales for the year. We would like to thank our customers for their continued support this past year.

Lets hope that 2004 brings an abundance of grain, rain and high pig prices!!

On behalf of all the staff at Chris Richards and Associates and Country Vet Wholesaling, we'd like to wish you a very happy Christmas and prosperous new year.

New Season's Grain

As harvest is starting to gear up in most parts of the country, farms need to be aware of their grain quality coming into the silos.

Especially for home mixers, correct storage of grain is an important component.

Harvesting and handling equipment (trucks, headers and augers) should be cleaned and

treated prior to harvest. The area surrounding the grain stores should be cleaned of all old grain and possible harbourages for insects.

Ensure all silos are cleaned and that no new season grain is stored with old grain unless the old grain has been disinfected.

Another important point is the moisture content. Protecting grain from moisture preserves the value of the grain. Stored cereals are a combination of living organisms made up of the grain itself, insects, mites, bacteria and fungi.

If the grain reaches moisture levels higher than 12% this can encourage growth of these organisms and the growth of harmful bacteria and fungi, which if fed to pigs could lead to production losses.

It is important therefore to ensure grain is stored below 12% moisture content.

It is also important to test the new grain for it's nutrient composition ie. protein, fat, fibre, digestible energy etc.



Vaccine Promotion



Each time you purchase a CSL vaccine you will receive points. When you reach **70 points**, you will receive a **free 24L Family Esky** to keep your drinks cold this summer. You will also receive a **free 2.5ml variable dose vaccinator**.



**Fax back your order to 03 54432 6119 or
FREECALL 1800 426142 before things start to heat up!!!**

Vaccine	Points Earned (per pack)	No. Ordered	Points Collected
LeptoEryVac 100 ml	5		
Porcine Parvac 100 ml	10		
Neovac 100 ml	10		
Eryvac 250 ml	10		

Name: _____

Total Points _____

Address: _____

Phone No. _____

Purchase order no. _____

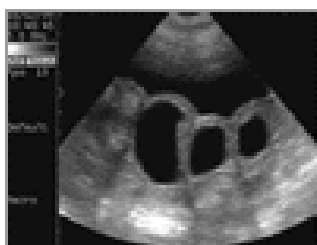
Promotion period 1/11/03 to 24/12/03. Upon 70 points being reached, Esky and vaccinator will be forwarded to customer. Promotional offer provision upon payment within terms.

Pregnancy Testing Service

Pregnancy testing gives you the best control over the number of empty days in your herd.

The most obvious method for detecting non-pregnant sows would be to conduct oestrus detection at day 21 in the presence of a mature, sexually active boar. This method relies on an experienced stockperson to use the correct heat detection techniques.

Real time ultrasound pregnancy detectors provide a quick and accurate diagnosis from as early as 21 days post mating. The picture below shows a pregnant sow at day 23.



The advantages of using real time ultrasound to detect pregnancy are:

- empty sow days reduced
- quicker and more accurate culling decisions
- increased confidence in farrowing rate projections

For more information on this service please contact Chris Richards and Associates.

Diary Dates

December 24, 2003

Office will be closing at 3pm.

January 5th, 2004

Office re-opens at 8.00 am.

March 16-17, 2004

Chris Richards and Associates
Annual Conference, Brisbane

**DON'T FORGET TO LOOK
US UP ON THE NEW
WEBSITE:**

www.chrisrichards.com.au



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Merry Christmas



And a Happy New Year

**From Chris Richards and
Associates and Country Vet
Wholesaling.**